



LionRhine Capital

2025

Swiss Banking Access Service

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Fund Manager: Patrick van Leeuwen, LionRhine Capital LLC
Domicile: Switzerland

SWISS BANKING ACCESS SERVICE

Swiss Account Facilitation for International Private and Business Clients

1. Executive Overview

LionRhine Swiss Banking Access Service is a bespoke advisory and execution service designed to assist international private clients, family offices, and entrepreneurs with the establishment of private banking relationships in Switzerland. Leveraging our extensive network across Tier-1 Swiss financial institutions and our in-depth understanding of cross-border banking requirements, we provide a fully managed solution from initial eligibility assessment to successful account opening and onboarding.

Our process is tailored for high-net-worth individuals (HNWIs) and legal entities domiciled outside of Switzerland seeking discreet, compliant, and efficient access to Swiss private banking services.

2. Strategic Rationale

Swiss banks maintain stringent Know Your Customer (KYC) and Anti-Money Laundering (AML) protocols, and have become increasingly selective in their onboarding of non-resident clients. As such, navigating the private banking landscape without institutional support presents significant barriers.

Through LionRhine's liaison services, clients gain access to:

- Pre-qualified introductions to reputable Swiss banks
- Legal, tax-aware structuring support prior to account opening
- Concierge-level process management across jurisdictions
- Ongoing relationship facilitation post-onboarding

This approach is informed by best practices in the private banking strategies employed by established firms such as Henley & Partners, UBS Global Family Office, and Lombard Odier's Private Clients Division, combining precision, discretion, and regulatory fluency.

3. Service Architecture

Client Profiling & Pre-Qualification

A rigorous intake procedure is applied to determine client eligibility and match them with suitable Swiss banking partners. This involves:

- Initial discovery call and asset overview
- Review of client's source of wealth and domicile
- Preliminary compliance screening
- Jurisdictional tax and reporting review (CRS/FATCA status)

Outcome: Pre-qualification memo prepared for internal alignment and bank-side vetting.

Bank Selection & Strategic Matchmaking

Using our internal matrix of Swiss banking institutions, each categorized by their:

- Risk appetite for non-resident clients
- Minimum asset thresholds
- Service offering (e.g., discretionary portfolio management, execution-only, credit facilities)
- Geographic client restrictions
- Language and cultural alignment

We identify optimal banking partners, typically from among the following categories:

- Tier 1 (Private) Banks (e.g., Julius Baer, Credit Suisse, Pictet)
- Boutique Wealth Managers (e.g., Banque Syz, Mirabaud)
- Digital (Private) Banks for clients seeking lower thresholds

Outcome: A curated short-list of 2–3 institutions, each briefed and pre-aligned for onboarding.

Dossier Preparation & Documentation Support

We assist the client in preparing a compliant and compelling application package, which includes:

- Enhanced Due Diligence documentation
- Wealth narrative and proof of source of funds
- Identification and residency documents
- Legal entity papers (if corporate or trust structure involved)
- Tax compliance declarations (FATCA, CRS)

We also liaise with client advisors, accountants, and legal counsel as needed to ensure cohesive documentation.

Outcome: A bank-ready application file, submitted under LionRhine's introducer framework.

Direct Liaison & Account Opening Facilitation

Upon acceptance by the selected bank(s), we facilitate:

- Scheduling and preparing for remote or in-person KYC interviews
- Negotiating banking terms and fee structures
- Coordinating translation, notarization, and apostille of documents where applicable
- Ongoing dialogue with compliance officers to ensure a smooth approval process

Typical time to account opening: 2–6 weeks, subject to jurisdictional complexity.

Outcome: Active Swiss (private) bank account with full onboarding completed.

Post-Onboarding Support & Relationship Management

We continue to support clients post-onboarding via:

- Periodic relationship health checks
- Facilitation of investment mandates or credit products
- Multi-banking strategy advice
- Cross-border compliance advisory in collaboration with legal/tax specialists

Outcome: Sustained (private) banking relationship, enhanced through strategic guidance.

4. Regulatory Positioning

LionRhine Capital LLC operates as an independent introducer and does not hold client funds, offer custodial services, or act as a financial intermediary under Swiss FINMA regulation. All onboarding occurs directly between the client and the bank, with LionRhine acting as a liaison and facilitator. We adhere to applicable cross-border marketing laws and maintain internal compliance protocols consistent with international standards.

5. Ideal Client Profile

Our Swiss Banking Access Service services are suitable for clients meeting the following profile:

- Non-resident individuals (non-Swiss domiciled)
- Minimum (investable) assets: CHF 100.000 (exceptions possible via boutique banks)
- Transparent and verifiable source of funds
- Willingness to undergo full KYC/AML vetting
- Interest in long-term banking relationships in a stable jurisdiction

Clients may include:

- HNWI's and entrepreneurs
- Family offices
- Cross-border professionals
- Asset protection or succession planning clients
- International trust or corporate structures

6. Fee Structure

Our service is provided on a retainer + success fee basis:

- Initial Advisory Retainer: CHF 3.000–CHF 10.000 (depending on complexity)
- Success Fee: From CHF 5.000 upon confirmed account opening
- Optional Add-ons: Legal structuring, tax advisory, document notarization, etc

Fees are quoted excluding VAT.

7. Confidentiality & Discretion

All engagements are handled under strict confidentiality agreements. LionRhine Capital LLC is committed to the highest standards of privacy and data protection in line with Swiss and EU data handling laws (GDPR). No client information is ever shared without explicit written consent.

Contact

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